Empire State Winter Games

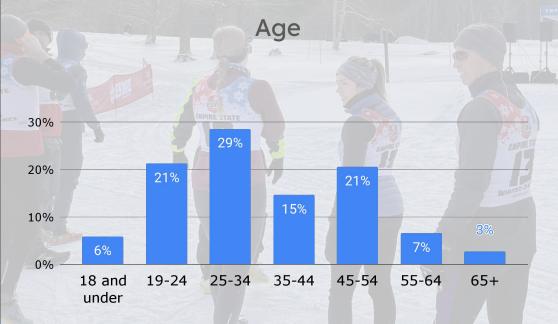
2024 Direct Spend Analysis

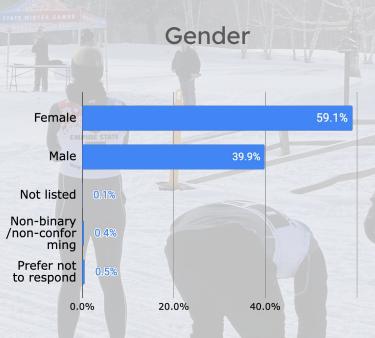


Preface

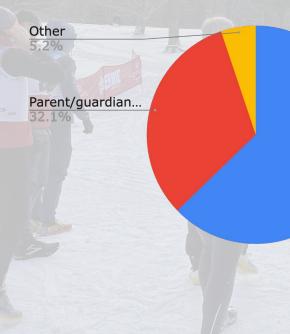
- In 2024, ROOST partnered with Adirondack Sports Council to survey 2024 Empire State Winter Games participants to determine the impact of the event.
- Athletes were invited to take the survey through two post-race emails and social media posts.
 - The respondents were entered to win a \$100 cash gift card.
 - 755 people completed the survey, resulting in a 3% margin of error.

Demographics





Demographics continued



Top market areas

- 1. New York NY
- 2. Albany-Schenectady-Troy NY
- 3. Watertown NY
- 4. Burlington VT-Plattsburgh NY
- 5. Syracuse NY
- 6. Buffalo NY
- 7. Utica NY
- 8. Rochester NY

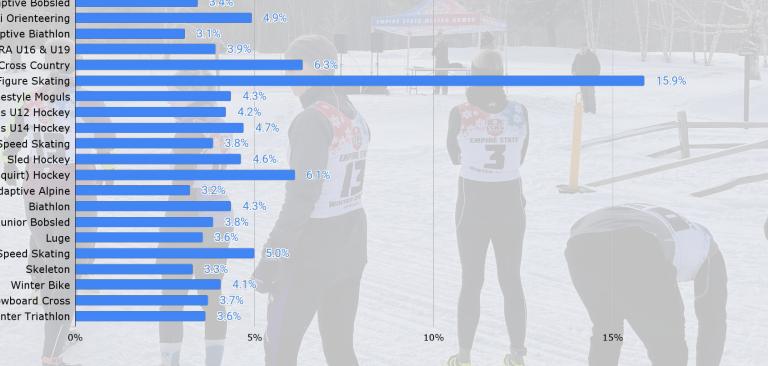
Top cities

Participant

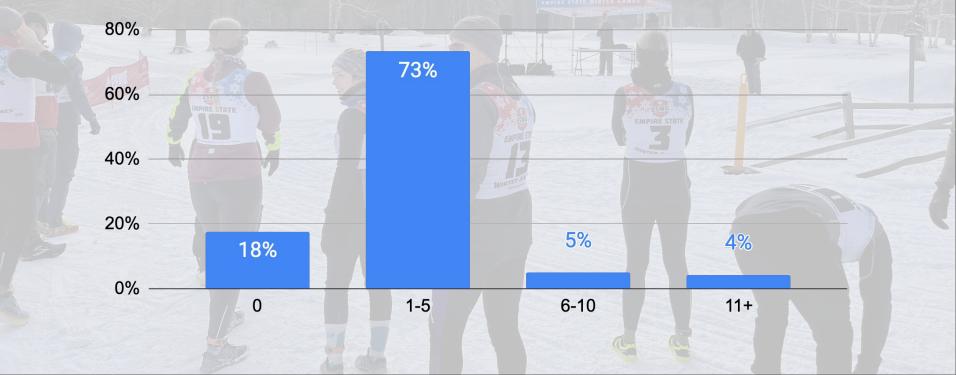
- 1. Lake Placid
- 2. Buffalo
- 3. Massena
- 4. Syracuse
- 5. Saugerties
- 6. Clifton Park
- 7. Ogdensburg
- 8. Saranac Lake
- 9. Rochester
- 10. Baldwinsville

Survey participation by event

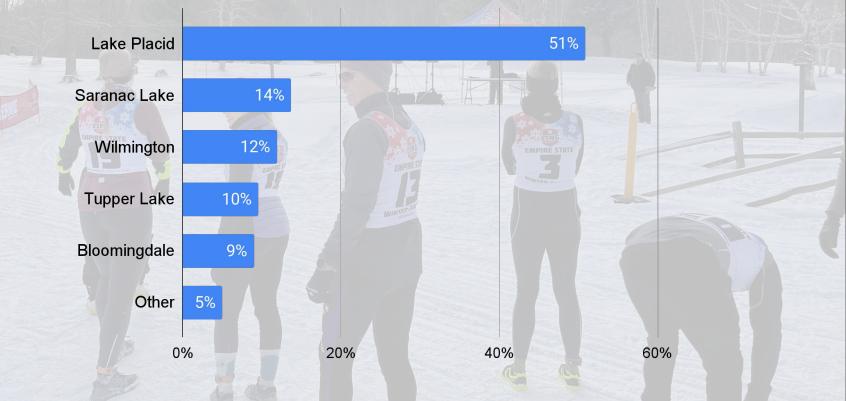
Adaptive Bobsled Ski Orienteering Adaptive Biathlon Alpine Skiing NYSSRA U16 & U19 Cross Country Figure Skating Freestyle Moguls Girls U12 Hockey Girls U14 Hockey Long Track Speed Skating Sled Hockey U10 (Squirt) Hockey Adaptive Alpine Biathlon Junior Bobsled Luge Short Track Speed Skating Skeleton Winter Bike Ski and Snowboard Cross Winter Triathlon



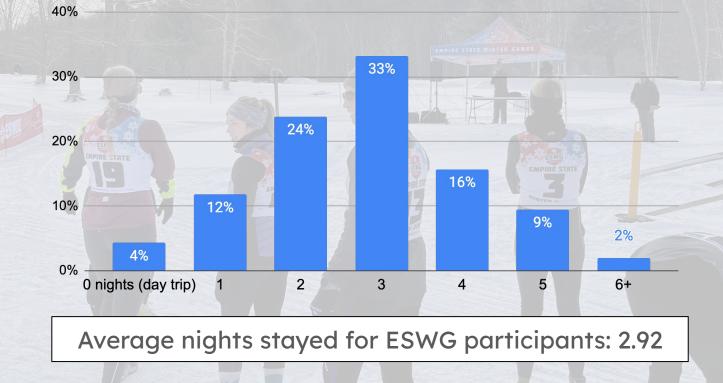
Not including this year, how many times have you participated in the Empire State Winter Games (ESWG)?



Where did you stay for the event?

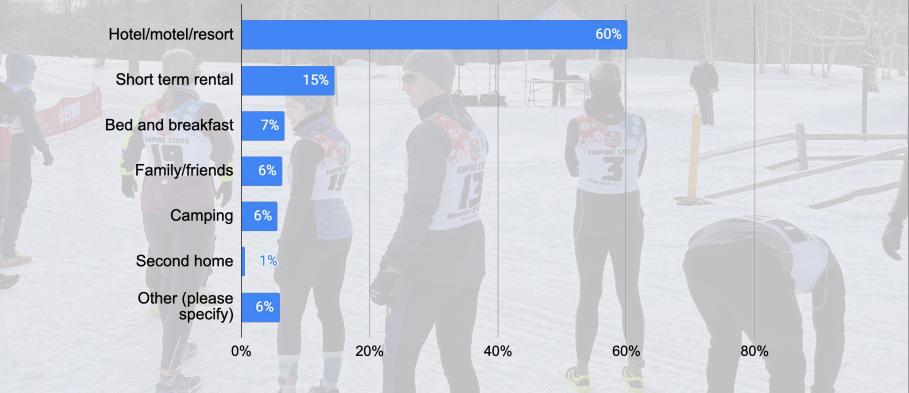


How many nights did you spend in the area?

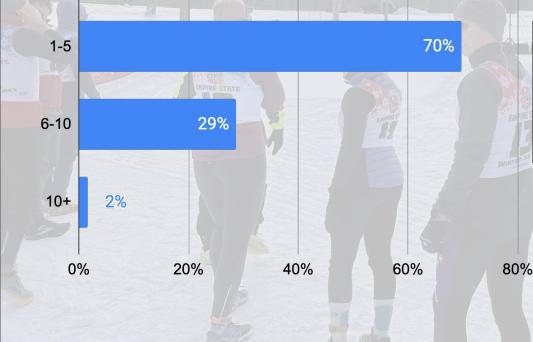


Note: Average nights stayed for travelers to Essex County in 2023 was 3.6 nights

What type of lodging did you stay in while here for ESWG?



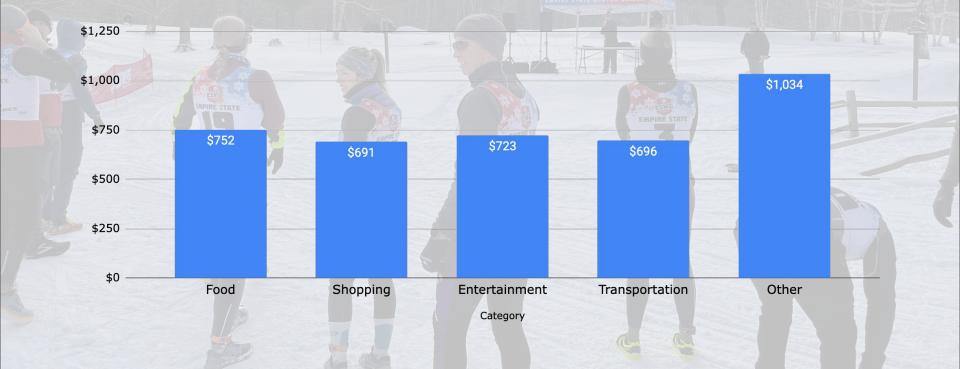
Including yourself, how many people were in your party for your trip?



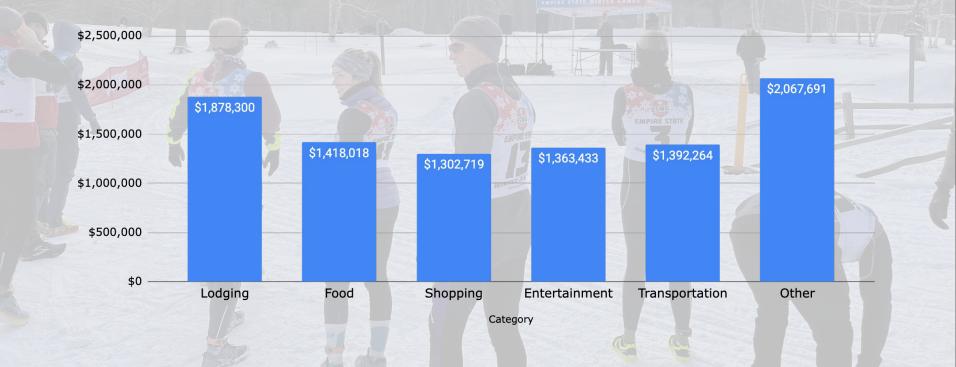
Average party size: 4.6 Average number of adults: 3.5 Average number of children: 1.4

Note: Average party size for travelers to Essex County in 2023 was 3.2 persons

Average trip expenditure by category Essex County



Total estimated expenditure by category Essex County



Total Estimated Direct Spend:

\$7,544,124*

*\$370,304 of which is in Essex County Sales and Occupancy Taxes. Does not include lodging expenditures outside of Essex County. Direct spend calculated with 3% margin of error using a sample size of 755 respondents of 2,000 total participants.