Leisure Travel Study

Essex, Franklin, and Hamilton County Region

2018 Day Tripper Visitor Focus



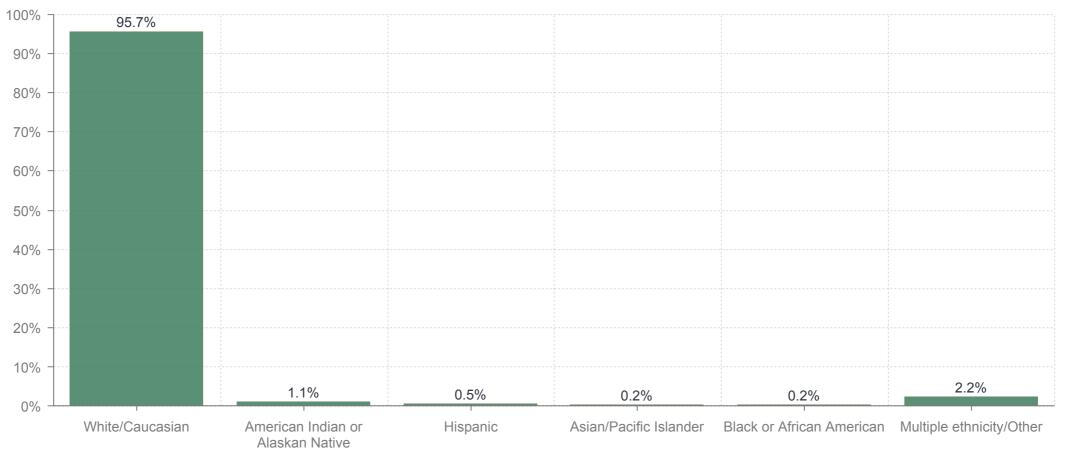


Project Background & Methodolgy

- Research based on results of survey sent January 2019 to a representative sample of 2018 regional visitors
- 313,673 potential travelers inquired about travel to the region in 2018 and provided contact information (traceable leads)
- 63,701 electronic invitations to participate in the survey were sent by ROOST;
 3,337 completed surveys received from respondents who traveled to Essex/
 Franklin/Hamilton County region of Adirondacks in 2018
- Survey response rate of 5.2%, slightly lower than the goal (6-8%); researchers confident with data due to longitudinal comparisons
- Survey results also considered at the county levels for visitor characteristics, divided by the location in which travelers spent the most time
- Data was also cross-tabulated to review sub-groups of day trip travelers and those who stayed in short-term rentals



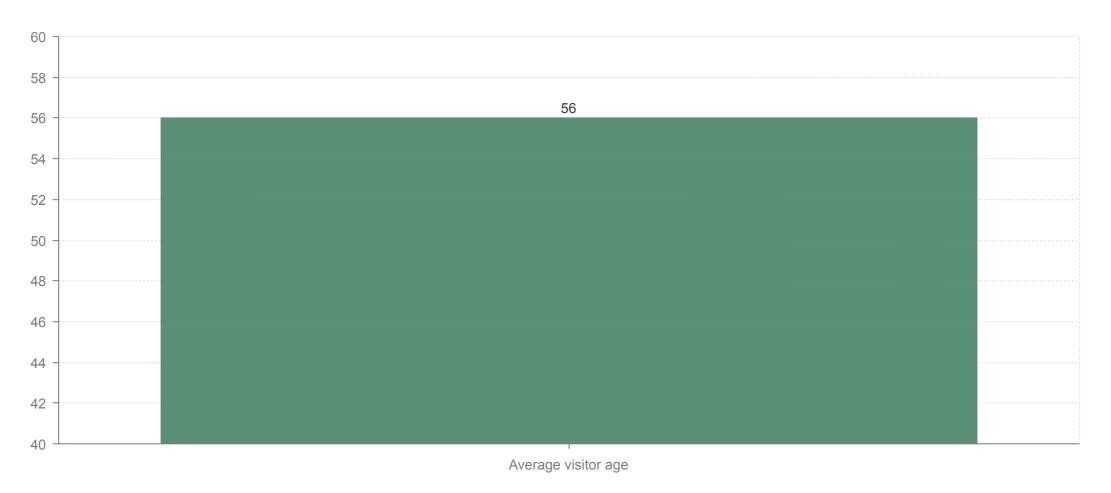
Ethnicity Day trippers



Day trippers



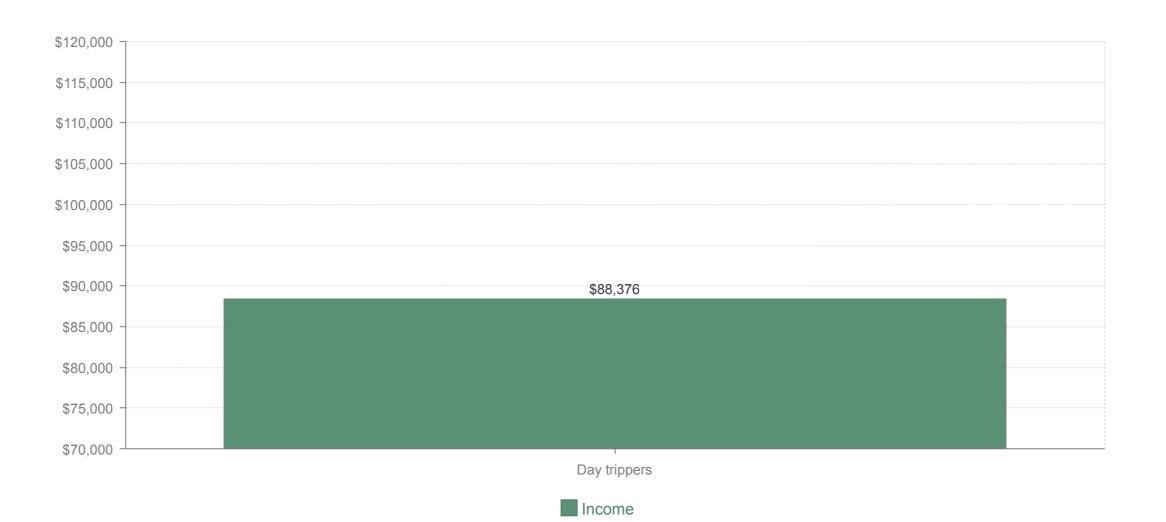
Average Age Day trippers



Day trippers



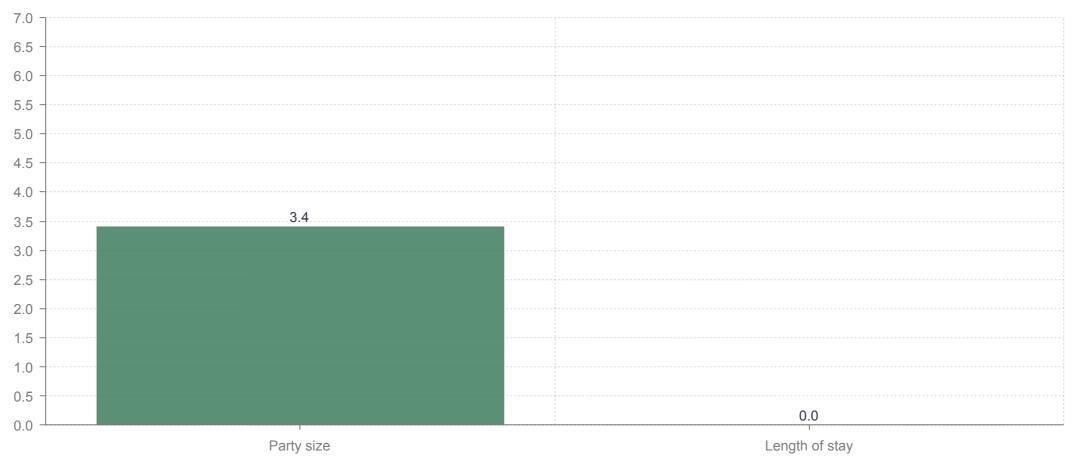
Average Income Day trippers





Party Size / Length of Stay

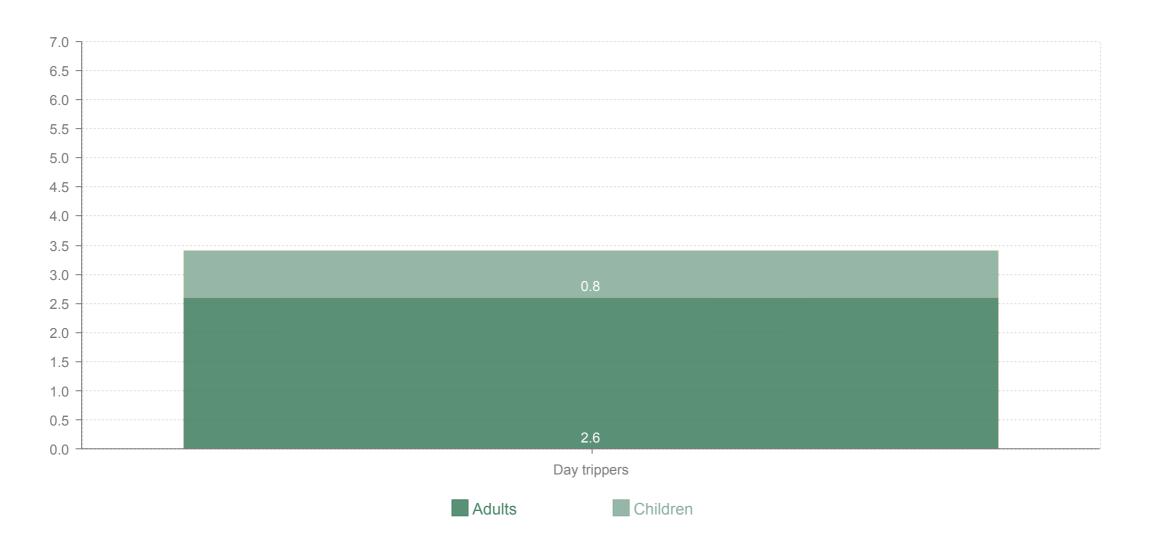
Day trippers





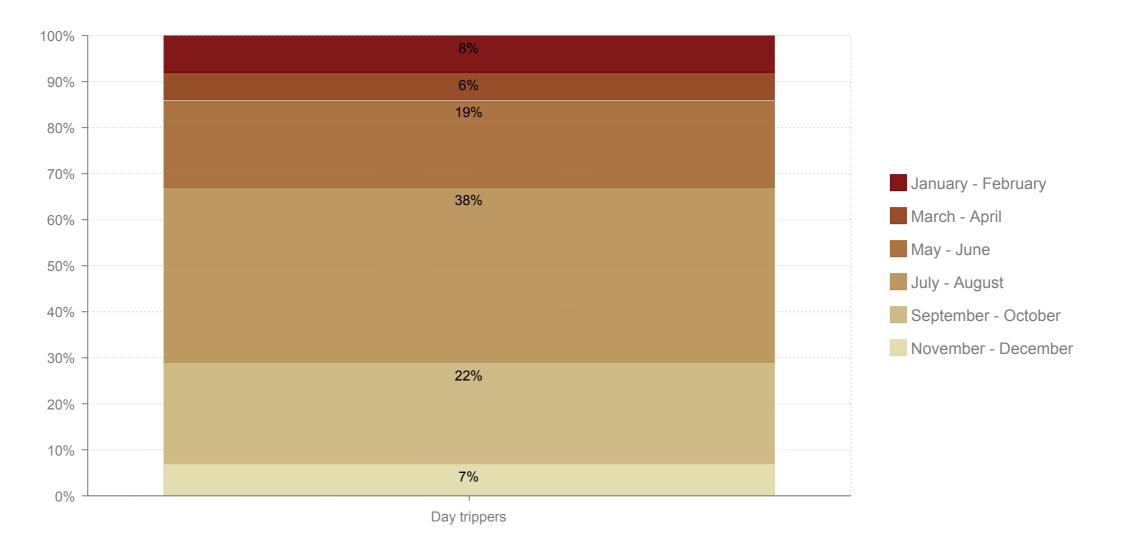
Party Composition

Day trippers





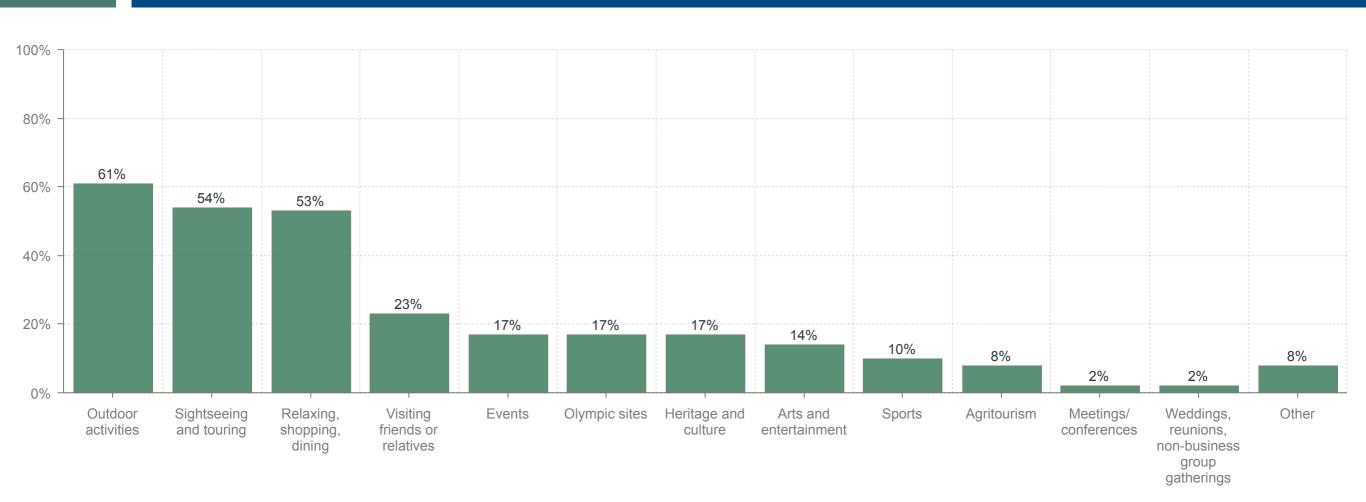
Time of Year Visited





Key Attractions

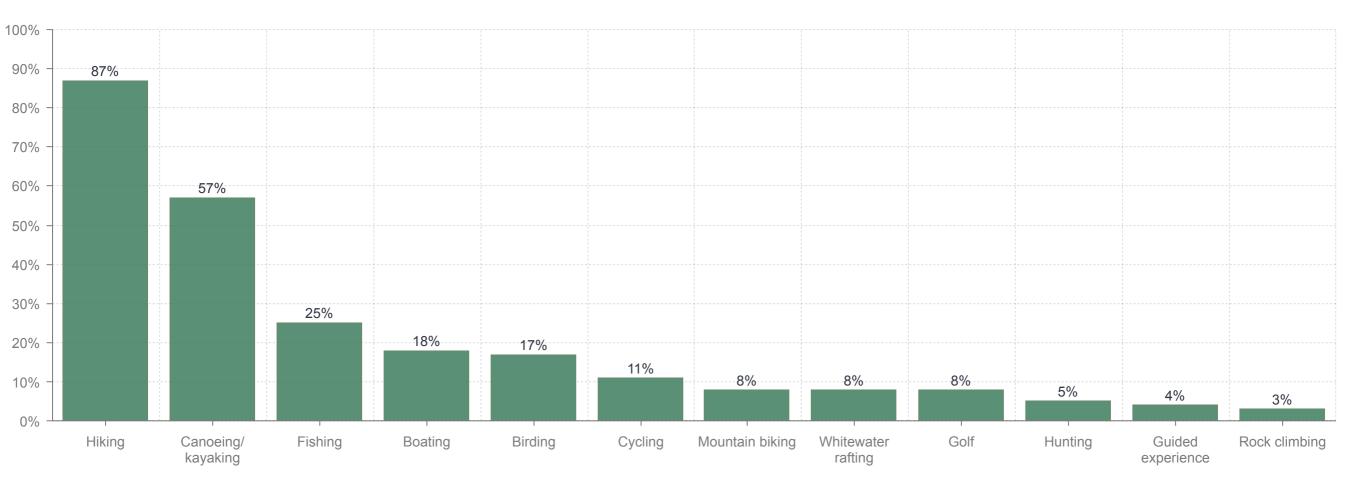
Day trippers





Outdoor Spring/Summer Activities

Day trippers

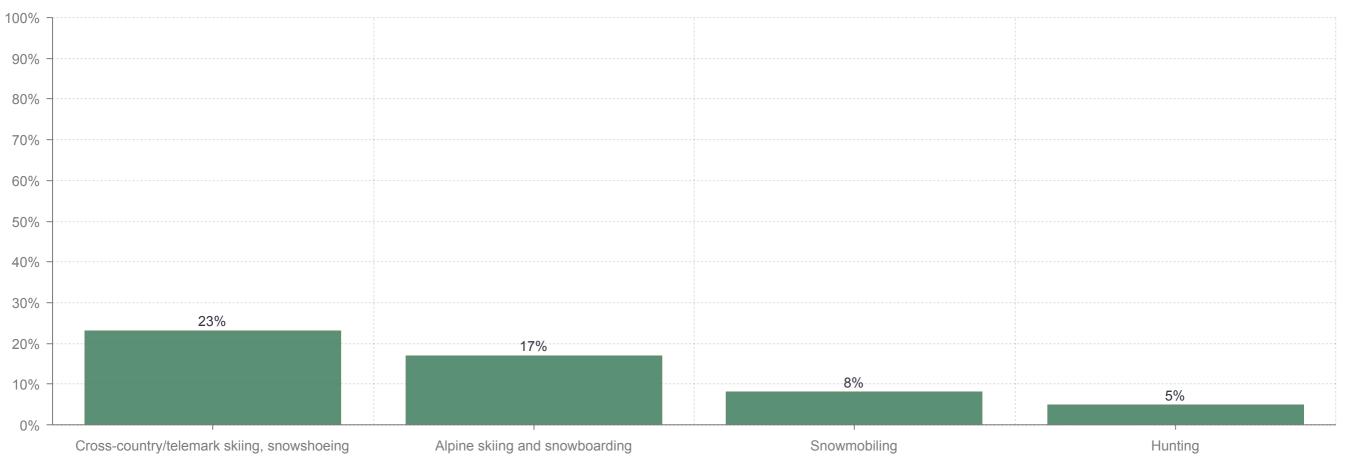


Day trippers



Outdoor Fall/Winter Activities

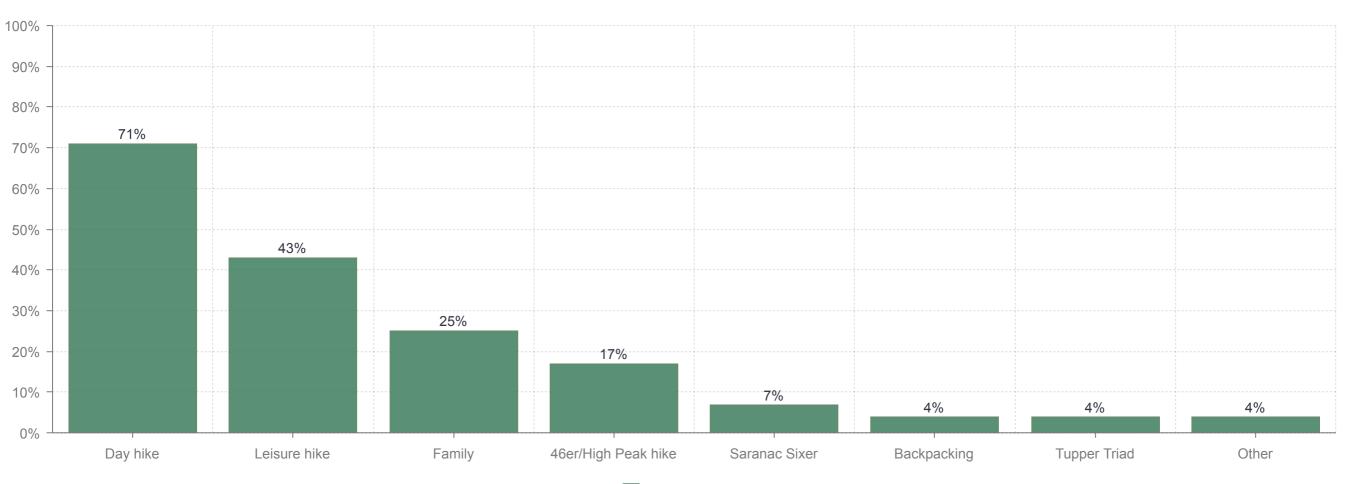
Day trippers





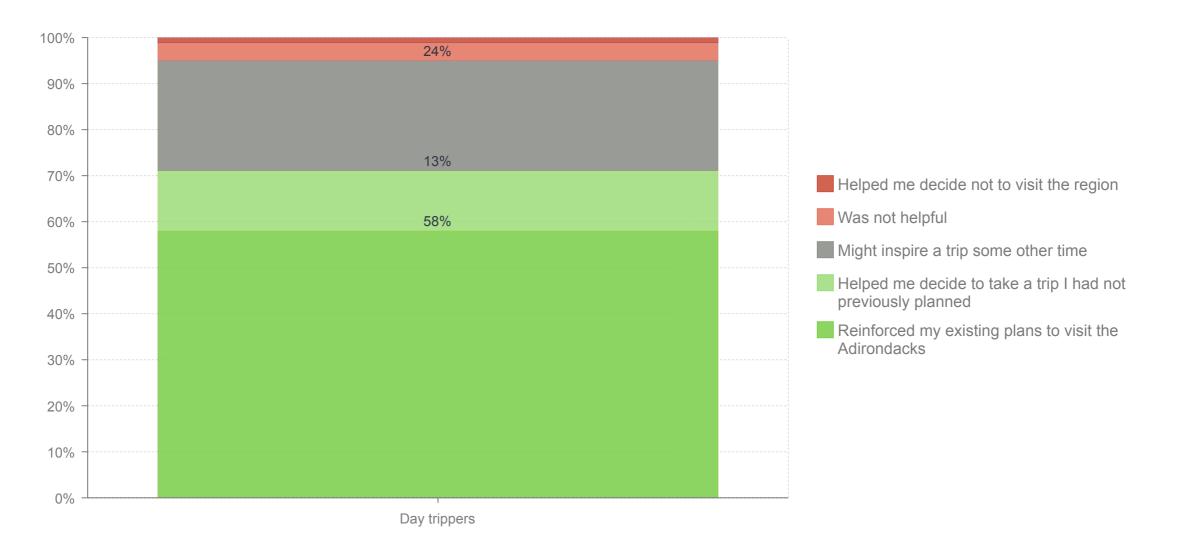
Hiking Breakdown

Day trippers



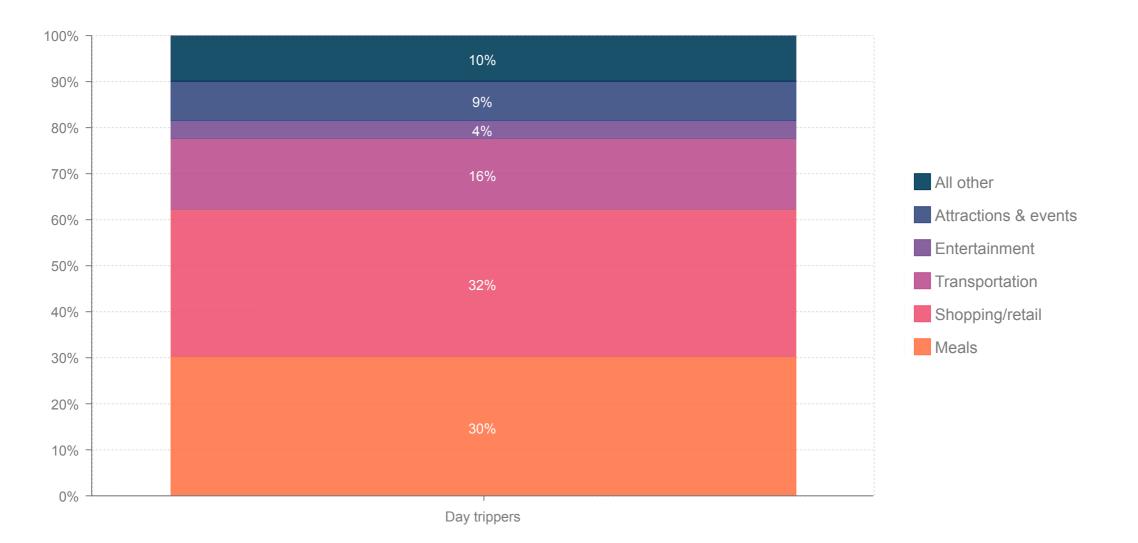


Conversion Rate from Viewing ROOST Marketing Materials Day trippers





Total Expenditure Allocation by Category





Mean Party Expenditures

	Day trippers
Lodging	\$0
Meals	\$70
Shopping/retail	\$36
Transportation	\$74
Entertainment	\$9
Attractions & events	\$20
All other	\$23
Average daily expenditure	\$232
Average total expenditure	\$232



Day Tripper Visitor Profile



Visitor Profile

- Regional data were cross-tabulated to analyze results for travelers who noted that they did not have an overnight stay in their visit
- Mean age of day trip travelers was slightly higher at 56 than the mean age of all regional travelers (55)
- Average household income of day travelers within the survey is 18% lower than among the full regional group; an even greater disparity than found among 2017 visitors (which was 12% lower)
- Average day trip traveler party size is 3.4 persons, a notable difference from 3.1 persons for all travelers



Visitor Profile

- Day trip respondents show an average of only 0.8 child per party vs. 1.1 child per party of all travelers
- Overall expenditures, not surprisingly are much lower among this group of travelers, with a total average reported expenditure of \$232 (versus \$1,070 total average trip or \$358 per day among all regional travelers)
- Daily expenditures in all categories are much lower among day travelers on average than those who stay overnight
- Several attractions are reportedly of less interest to day trip travelers than among all travelers, including: outdoor activities, relaxing/shopping/dining and visiting friends



Visitor Profile

- Sightseeing, events and arts/entertainment were reported at a higher interest level than among day trip travelers, suggesting that scenic drives and specific activities are one of the most popular activities among this group
- Day trip travelers showed substantially less interest in hiking than the full group of visitors, but a comparatively higher interest in skiing/boarding, cross-country skiing/snowshoeing and skiing/boarding

